

le c**nam** 

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# **DOING IS THE NEW LEARNING !**





DIPLÔME RECONNU PAR L'ÉTAT

CONTACTEZ-NOUS DÈS MAINTENANT :



**OE** AUCUN FRAIS D'INSCRIPTION









Strong international dimension



National and European recognition

# + specializations

#### Master in E-Business and Digital Marketing

Be ready to keep up with Digital transformation in Business!

#### Master in Project Management and Business Engineering

Every successful project needs a strong team. Become the ones who will lead a team to success!

#### Master in International Business and Corporate Development

- Build an international expertise
- Become an international business developer

#### Master in Sustainable Development and Quality Management

Lead organizational performance with integrated quality, risk management, environmental and social responsibility

## The Master in Management program is designed for students seeking to :

**1.** Master the principles and tools for today's managers with up-to-date managerial topics in a real business environment.

2. Build a concise view of the working environment,

**3.** Master and experience the strategic principles and tools towards high performance and innovations with group projects and Internships;

**4.** Achieve intercultural and additional competences relying on students' original degree in sciences or engineering or students' intercultural experience and engagement.

#### Master 1 (60 credits)

	•	ation week uage for non-native speakers		
<ul> <li>Financial Accounting</li> <li>Organization Theory</li> <li>Marketing</li> <li>E-Business</li> <li>Human Resources N</li> <li>Management Accounting</li> <li>Management of the</li> </ul>		unting · Inte	<ul> <li>French language (different levels)</li> <li>Integrative Group Project</li> <li>Professional Orientation Seminars</li> </ul>	
	Master 2	(60 credits)		
E-Business and Digital Marketing	Project Management & Business Engineering	International Business & Corporate Development	Sustainable Development and Quality Management <sup>(1)</sup> Master 2 accessible in 2022	
	Professional skills developr	on week nent: Career Management ge for non-native speakers		
<ul> <li>360° Digital &amp; Strategic Marketing</li> <li>New Consumer Behavior</li> <li>Social Media and Search</li> <li>B to B Marketing</li> <li>Digital Marketing</li> <li>International Corporate Strategy</li> <li>Business Model Evolution &amp; Strategic Marketing</li> <li>Business Law and Cyberlaw</li> </ul> Supply Chain E-Commerce & Logisitcs Technical & Project Competences <ul> <li>Project Management</li> <li>Fundamentals</li> <li>Web Analytics</li> <li>Management and Information Systems</li> <li>Business Simulation</li> </ul> Professional skills development <ul> <li>Career Management</li> <li>French Language</li> </ul>	<ul> <li>Project Management skills</li> <li>Project Management Fundamentals</li> <li>Advanced Project Management</li> <li>Business Law &amp; Contract Management</li> <li>Agile Management</li> <li>Added Value Creation Process</li> </ul> Business Management skills <ul> <li>Feasibility study &amp; Business Plan</li> <li>B to B Marketing</li> <li>Entrepreneuship</li> <li>Business Simulation</li> </ul> Multicultural Management & Soft skills <ul> <li>Organization &amp; Team Dynamics</li> <li>Managerial Behaviors &amp; Business Communication</li> <li>Career Management</li> <li>French Language</li> </ul> Professional skills development <ul> <li>Career Management</li> <li>French Language</li> </ul>	<ul> <li>French culture &amp; Multicultural integration skills</li> <li>Integration week</li> <li>French Language.</li> <li>Multicultural Management</li> <li>Competitive Intelligence</li> <li>Global Economic Players</li> <li>International Marketing</li> </ul> International Marketing <ul> <li>International Marketing</li> </ul> International Corporate Strategy <ul> <li>International Corporate Strategy</li> <li>International Corporate Finance</li> <li>International Corporate Finance</li> <li>International Corporate Finance</li> <li>International Business Law</li> <li>International Human Resource Management</li> <li>Consulting and Change Management</li> <li>E-commerce and Logistics</li> <li>Corporate Social Responsibility</li> </ul> Professional skills development	<ul> <li>Corporate Governance</li> <li>Integrated Management System</li> <li>Project Management Fundamentals</li> <li>Management &amp; Information Systems.</li> <li>Business Ethics</li> <li>Career Support Modules</li> <li>Career Management</li> <li>Social Business Sustainable Finance</li> <li>OHSE &amp; CSR skills</li> <li>Quality Management Principles and Tools</li> <li>Safety and Health at Work</li> <li>Risk Management.</li> <li>Environmental Management Systems.</li> <li>Corporate Social Responsibility.</li> <li>Prospective towards Sustainability.</li> <li>Sustainable Development</li> </ul>	
	Career op	oportunities		
Digital Marketer     Social Media Strategist	Project Management Officer (PMO) Project Manager	International Business Develop     Entrepreneur	er · Quality/Environment Consultant · Sustainable Development Specialist	

- Social Media Strategist
- Web Analyst
- Digital Account Executive
- E-Business Developer
- E-Commerce Entrepreneur
- E-Marketing Developer
- Internet Marketer
- Project Risk Analyst Business Process Analyst • Junior Program Coordinator

• Business Plan Entrepreneur

- Innovation and Technology Manager
- Project Portfolio Analyst
- Digital Transformation Officer
   Project Assistant and/or Consultant
- Entrepreneur
- International Brand Manager
- Consultant
- Project Manager
- Business Analyst
- Sales & Marketing Manager
- Logistics & Production Manager
- Area Manager
- Sustainable Development Specialist
- Environmental Specialist
- Manager in charge of Quality Procedures
- CSR Analyst
- The MIM follows the school year's rhythm and is spread over 2 years Master 1 + Master 2:



#### First semester : October to February

- Cnam : 3 days per week : Wednesday to Friday
- Company : 2 days per week : Monday to Tuesday

#### Second semester : March to June

- Cnam : 2 days per week : Thursday to Friday
- Company : 3 days per week : Monday to Wednesday.
- July to September : company

Courses carry between 2 to 6 credits, depending on their importance and duration, with a full amount of over 60 ECTS credits per year.

### Master In Management in figures :

#### Average age of participants : 25 80% of International participants



- Huawei
- Deloitte
- · Valeo (FR, CN, IN)
- GE (FR, CN, VE)
- Technip
- Hermès
- OECD Nissan
- - Saint Gobain
- Regional director
- Manager
- Associate
- · Consultant...



- Bachelor's Degree
- Proficiency in English (Toefl IBT: 85 | IELTS: 6.0 | Bulats B2/C1 4 skills required)
- Students with Master 1 level are entitled to apply directly to Master 2 depending on the academic field, the duration of the Bachelor and/or the professional experience

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#### Admission process:

- Complete application form in English
- · 2 recommendation letters (from professional or academic endorsers)
- Interview with the Admission board
- · Admission decision based on the Application file + interviews + recommendations



#### **Contact:**

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#### Visit our website:

#### https://cfa-idf.cnam.fr

- · Download our applications material
- · Check our information meetings calendar